



## **Bruce H. Sham, CLF Special Care Planner**

Vice President, Agency Sales  
Bala Cynwyd, PA  
610-766-3074

- Over 30 years experience
- Sales Manager since 1984
- Member of the Philadelphia Estate Planning Council
- Member of the Million Dollar Round Table
- Past President for the Association of Adults with Developmental Disabilities
- Advisory Board member for the Philly Friendship Circle & NHS Human Services
- Cofounder of the Amanda Sham Resource Center for Children with Special Needs

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Bruce H. Sham, Liberal Arts major from the Pennsylvania State University, began his financial services career in 1978. After qualifying for President's and Master's Club, and obtaining his FINRA Series 6 (Investment Company/ Variable Contracts representative) registration and his FINRA Series 63 (NASAA Uniform State Law Exam USASLE) registration, he was appointed Sales Manager in 1984.

Bruce is a qualifier of the Pennsylvania Leaders Round Table and is an annual recipient of the National Quality Award. He has been interviewed by *Advisor Today* magazine for his recruiting efforts, frequently quoted in *Exceptional Parent Magazine* and has been a featured speaker at several insurance company national sales meetings.

Since 1998 he has qualified for Sales Manager Council. The highlight of his career is his membership in the Million Dollar Round Table in 2003. Bruce is a member of the National Association of Insurance and Financial Advisors, has served as an Ambassador for the General Agents and Managers Association (GAMA) from 2001-2002, and was awarded GAMA International Frontline Leadership Award in 2010. He is also a member of the Philadelphia Estate Planning Council.

He serves as an Advisory Board member for the Philly Friendship Circle, NHS Human Services and is the past President for the Association of Adults with Developmental Disabilities. These organizations are non-profits that provide valuable services to handicapped and disabled individuals in the Philadelphia and surrounding Metropolitan area. He has also been a Platform Speaker for the Governors Committee on the Employment of People with Disabilities. In 2005, Bruce won the Advocacy Award from Montgomery County Mental Health, Mental Retardation for exemplary service, and the Timothy C. Flanagan, CLU, ChFC Stewardship Award for Community Service. He received the Wendy Cohen Advocacy Award and the Ricky Godorov Key Day Award for his dedication and service to individuals with disabilities.

Bruce and his wife Hilde are the founders of the Amanda Sham Resource Center for Children with Special Needs, and the Old York Road Temple Beth Am in Abington, PA. Bruce teaches and tutors children in the Resource Center so they can achieve the same accomplishments that children of all abilities enjoy. They have been married for 33 years and reside in Oreland, PA with their three children, Amanda, Seth, and Mallory.

Bruce Sham, CLF is a Registered Principal of and offers securities, investment advisory and financial planning services through MML Investors Services, Inc., member SIPC ([www.sipc.org](http://www.sipc.org)). Supervisory Office: 2 Bala Plaza, Suite 901, Bala Cynwyd, PA 19004 Tel: (610) 660-9922. Insurance Representative of Massachusetts Mutual Life Insurance Company (MassMutual) and other fine companies.